

# ADM Adria

## A Rendezvous of Security and Quality

**T**oday, identity and access management has become the focal point of every organisation's security model. This shift comes at a time when estimates reveal that 80 percent of the breaches are an outcome of credential abuse. In combination with siloed security infrastructure and ever-evolving regulations, CISOs are currently walking a tightrope. The need for a security vendor with deep expertise in IAM is paramount, but, more importantly, businesses need a partner they can trust. In such times, excelling in modern-day enterprise security is Celje-based ADM Adria.

Founded in 2012, ADM Adria is fast gaining recognition in the industry for its state-of-the-art identity and access management (IAM) solutions that are designed to safeguard data, cloud applications, and privileged accesses. What's striking about the company is that, instead of being driven by a sales concept or business motive, ADM Adria follows a 'customer-first, quality-first' approach. "The goal here is to get better and not bigger," begins Denis Mekinda, CTO of ADM Adria.

As such, for every client onboard, ADM Adria goes the extra mile to understand their corporate culture and the stakeholders involved, in addition to the security challenges. Based on the size and scope of the project, ADM Adria tailors their offering for maximum client benefit. For instance, if the identity management solution is targeted at IT administrators who work behind the scenes, the focus is on granular access through delegation and workflow confirmations. However, for large scale implementations where IAM extends to a range of tools such as SAP and Azure, spread across the firm, the solution is broken down into several steps—



starting with an assessment, visibility governance, and so on. Mekinda states, "For us, every customer is unique, and we do not categorize them based on the level of complexity. Our intention is always to go with them to a higher level of maturity."

One of the biggest advantages of using ADM Adria's IAM solutions is real-time visibility into the security infrastructure, including the permissions and accesses that users have. This not only means shifting from a 'siloed view' to an 'integrated view' of systems, but CISOs no longer have to depend on IT teams for manual reports. Moreover, greater visibility ensures greater security.

Today, ADM Adria's experience working in diverse industries has equipped them with an in-depth technical expertise and cultural perception of a client's IAM environment. Every member of the team is also fluent in multiple foreign languages. ADM Adria always takes into consideration the human factor alongside the technical perspective, which proves to be a winning combination.

To highlight a few instances from their countless customer success stories consider a major retail company. The client could significantly optimize the HR and SAP implementations for their

worldwide business with ADM Adria, and as a result processes which previously took weeks can now be realised in minutes. The Municipal of Koper, one of the first Slovenian municipalities to put together identity management automation also benefited greatly with ADM Adria. What stands out is the fact that the Municipal of Koper acts as reference installation for other 200+ Slovenian municipalities, proving that enormous number of identities is calling for automation and system visibility. In another scenario, ADM Adria was the solution of choice for a well-recognized Slovenian production company, UNIOR d.d. to help address the challenges in identity lifecycle automation, privileged account management, and end-user self-service with a single sign-on for diverse applications.

Coming to the road ahead, ADM Adria is dedicated to the development of sustainable systems with new features and integrations. The company is even looking at certification preparation for the highest professional level and onboarding a new line of technology partners. On the drawing board are also plans to expand their work on IAM projects in the DACH and Scandinavian regions and enroll new customers. The overall focus is on superior service delivery and knowledge growth over market expansion. **ES**



# ENTERPRISE SECURITY

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## Top 10 Identity and Access Management Solution Providers in Europe - 2019

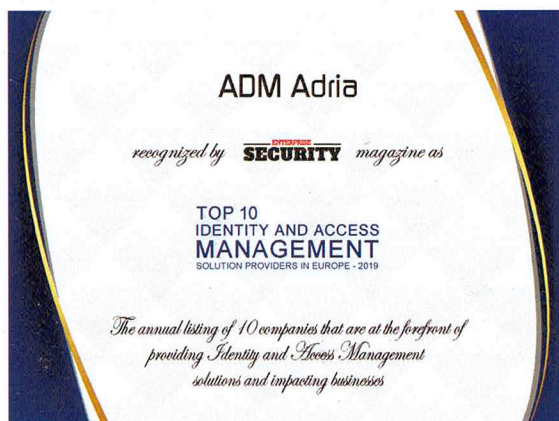
Organizations are transforming their businesses with advanced digital processes as a part of the changing trends and technological advancements. However, digital transformation has brought along its own set of challenges in the form of security concerns and threats to data privacy which makes identity and access management a crucial part of any business. As rapidly evolving security systems, identity and access management solutions are critical in controlling the programs, systems and functions accessed by employers as well as employees.

In the wake of these technological transitions, we are delighted to feature reputed technology developer and supplier – Jura on our list of Identity and Access Management Solution Providers in Europe. Jura's patented personalization solutions and unique security features are used in several documents across the globe.

Another featured company, EasySecure International is leveraging innovations such as cloud software, biometrics and wireless applications to provide specialized offerings in the biometrics, and identity and access management solutions market. Similarly, ADM Adria is offering the best-in-class solutions in identity and access management to manage and enhance data security.

With several innovative technological capabilities and success stories up its sleeve, these solution providers in Europe are constantly proving their worth in the field of identity and access management. We hope this issue of Enterprise Security Magazine helps you choose the right partner that your firm needs to promote a secure and safe data protected environment.

We present to you Enterprise Security Magazine's, "Top 10 Identity and Access Management Solution Providers in Europe - 2019."



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**Company:**

ADM Adria

**Description:**

Provides tailor-made identity and access management solutions. Its strategy is to establish a technically and commercially viable affiliate network

**Key Person:**

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CEO  
Denis Mekinda  
CTO

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